



## Elis Pavaje is using CargoPlanning for transparency and efficient freight allocations

*"Time gained, transparency of decision - making process, cost reduction, efficient control of the activity, quick information for the employees, adaptability of the program to the customer's requirements and many other advantages made us to start collaborating with CargoPlanning at the end of 2017. Currently we have over 100 transport providers all over the country that are working with us on this platform, supporting us daily in carrying out the transport planning activity at Elis Pavaje Romania."*

Catalin Dumitreasa  
Commercial Manager - Elis Pavaje Romania

### ABOUT

*> Elis Pavaje's story begins in 1991 as a small family business;*

*> today, Elis Pavaje is a team of 500 employees;*

*> production of over 16,000 square meters / day;*

*> 4 production units: Stoenesti (Prahova) Petresti (Alba), Vintu de Jos (Alba), Secuieni (Neamt);*

*> annual turnover of 161,2 million lei in 2017.*

### CHALLENGES

- High volume of manual work (phone, email, excel) for planning over 100 daily shipments;
- Difficult communication with transport providers due to numerous channels;
- Long time dedicated to centralizing all reporting information.

### RESULTS

- Optimizing the procurement of transport services by 30%;
- Increased efficiency of the logistics team - all information is in one place, easy to access;
- Easily exchange of transport documents and communication with carriers;